



Company News

GSI Group Dealer Meeting Scheduled for January 2007!

GSI, DMC, FFI and GrainKing dealers are welcome to experience the fun and excitement of the 2007 Dealer meeting to be held at the fabulous **Fairmont Acapulco Princess in Acapulco, Mexico!** The meeting is scheduled for January 7-10, 2007 on 480 breathtaking acres overlooking the blue Pacific. GSI Group dealers achieving **\$400,000 total net annual sales in the combined 2005 and 2006 sales year**, qualify for one complimentary guest room for 3 nights* of the dealer meeting. Total net sales include all Grain Group accounts combined (GSI/DMC/FFI/GrainKing). All sales January 1, 2005 through November 30, 2006, either invoiced & shipped, paid 100% ahead, or non-refundable deposit will qualify. Come enjoy the relaxing activities of this fabulous four day event including a drawing for an exclusive sales spectacular dinner with Richard Christman (CEO), William Branch (Chairman of the Board) and 10 lucky dealerships! Watch your mail for further details on this upcoming meeting.

*All guest rooms are for two (2) person occupancy. An additional charge per night per person will apply for rooms up to four (4) people.

Special "Bin Shell" Discount Program!

Are you taking advantage of our special bin shell discount program? Effective June 17, 2006 to July 28, 2006 earn up to a 5% Extra Discount on the "Farm Bin Shell Only" (in addition to the standard 5% cash discount).

The GSI Group - "Farm Bin Shell Only" - Special Discount Program

Effective June 17 through July 28, 2006 - Based on Prices in effect at the time order is entered.

Earn up to **5% Extra Discount** on the Farm Bin Shell Only (in addition to standard 5% cash discount).

Add items from each of these boxes to your order to accumulate an Extra Discount on your Farm Bin (only).

Each qualified box on an order can be used once per order for an additional 1% (5% Total Maximum + Cash Discount).

1%	1%	1%	1%	1%
Full Floor & Recommended Quantity of Floor Supports (Air-Flow Supports DO Qualify)	Fan (5 HP Min.) w/Transition	Bin Unloading or Loading - Auger w/Power Head or Custom Auger System w/Drive or Chain Loop System or Pneumatic System or Transport Auger.	Ladder Package or Bin Stair Package	Recommended Roof Vents (Box of 5 Min.) or Powered Spreader or Stirring Device or Grain Flow.

1. Earned discount applies to one "Farm Bin" or "GHT" (ONLY) per order - one or the other, not both on same order.
2. Only GSI Grain Group manufactured products apply.
3. Each "Discount Box" can be used only once for each order.
4. Items on order for qualifying discount boxes must relate/correlate with each other (i.e. size, capacity, etc.).
5. Items ordered must be shipped A.S.A.P. or at The GSI Group's discretion.
6. **TopDry Systems** (part numbers "TBS" and "TAS") qualify for the 5% discount.
7. BFT's/Flex-Flow, Commercial Tanks & Accessories, Material Handling and Portable Dryers **Do Not Qualify**.
8. Program effective June 17 through July 28, 2006 until further notice **Based on Price in effect at the time of order**.
9. Prices subject to change without notice.
10. This program may not be applied in combination with any other program.
11. In order to participate, the dealer's accounts must be current.
12. **\$5000** Minimum order (net).

6/17/2006

Upcoming Events!

Four State Farm Show

July 21 - 23, 2006
Pittsburg, KS

Farmfest

Aug. 1-3, 2006
Redwood County, MN
www.farmshows.com

Dakotafest

Aug. 15-17, 2006
Mitchell, SD
www.farmshows.com

Farm Progress Show

Aug. 29-31, 2006
Amana, IA
www.farmprogressshow.org

Employment Opportunities...

- **Senior Accountant - Financial Reporting**
- **Quality Director**

These positions are currently available at our headquarters facility in Assumption, IL. For more information on the job qualifications and duties visit www.grainsystems.com and click the careers link.

Qualified candidates are encouraged to send their resume and salary requirements to:

The GSI Group, Inc.
Human Resources
P.O. Box 20
Assumption, IL 62510
Fax: (217) 226-6065
Email: karen.freeman@thegsigroup.biz

Bin Quote Program Update

Bin Quote was updated on Thursday, June 22 to version 5.0.0.25. The new update contains the new July Package Bin Shell Program and updated pricing and equipment corrections to the Top Dry. Remember to update your prices and the Parts Info Program at the same time to insure that you are using the latest pricing on everything.

Looking for a Manual?

Did you know you can access many of our product manuals online via the company websites? If you, or one of your customers, requires a manual, check our website(s) for this material.

Looking for a Picture?

Did you know you can access www.grainsystems.com/downloads for a variety of product photographs? Whether you're looking for a high-resolution photograph for an advertisement, or a low-resolution photograph for a powerpoint presentation, you can find a good selection of recent photographs on our website at this address.

Email Addresses

Remember to let us know if you change your email address. We have had several addresses that are bouncing back meaning they do not work. Please contact us concerning email changes so you can continue to receive information in a timely manner.

Organizational Changes

We are continuously looking for ways to improve the efficiency and effectiveness of our resources, including our most important asset, our Associates. Over the past few months we have identified emerging business opportunities within the Grain Division, and also identified some unmet, basic dealer and customer needs for our business. Changes were recently announced in our world wide grain business to focus on those growth opportunities and improve our dealer and customer experience in doing business with us.



Don Nicol
Customer Support

Don Nicol will lead the new Customer Support group, focusing on product support and training for dealers and their customers. This new group has global responsibility and as such they will support North American dealers and all of our export dealers and distributors. Don has an excellent background for this assignment and will begin forming his team in the coming weeks.



Dave Andricks
Commercial Business Development

Dave Andricks will head up a new business development activity focusing on key accounts, commercial business, and the emerging bio-fuel and ethanol industry.

Dave has a great depth of industry experience to draw on as he opens new doors to profitable growth for the Division. David has a world wide mandate for this new and important initiative, and he will be selecting his new team members in the near future.

David Vettel will lead our business development in Europe, the Middle East, and Africa.



Dave Vettel
Business Development Europe/Mid-East/Africa

This part of the world has tremendous untapped potential for GSI Grain, and with his extensive industry and international background, David is eminently qualified to generate the new, profitable business growth available to us in this region of the world. He will work closely with our existing operation in Africa as well as develop the export potential for us in other parts of the Middle East and Europe.



Larry Pritchett
Commercial Business Asia Pacific

Larry Pritchett assumes the leadership of our commercial business opportunities for the Grain Division in Asia Pacific. As several countries in this part of the world begin to move toward modern production agricultural practices, including mass grain storage and handling, Larry Pritchett and his

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Organizational Changes Continued...

team will be positioned to help in that movement by employing GSI equipment in the developing agricultural infrastructures of the APAC region. Larry brings more than two decades of global experience to this new assignment and its growth opportunity.



Les Garcia
*Business Development
Central & South America*

Les Garcia has demonstrated excellent business skills in his work with GSI over the past several years, working in Latin American regions. He is an excellent choice to lead our business development for the Grain Division in Central and South America. As Les completes his temporary systems development assignment in India, he will begin forming his new team. Les will supplement and work cooperatively with our operations in Brazil and with the Protein Divisions' activities in the region.



Gene Wiseman
*Business Development
Eastern U.S./Canada*

Gene Wiseman will assume commercial leadership for the eastern part of Canada and the United States. In addition to his existing responsibility, he will pick up the dealer organization and field team formerly managed by Dave Andricks. Gene has demonstrated his capacity for this assignment

and is recognized and respected for his business acumen.

Mitch Golleher will lead our commercial activity for the west-



Mitch Golleher
*Business Development
Western U.S./Canada*

ern part of Canada and the United States. With Don Nicol moving to a new assignment, Mitch will assume management of the dealer organization and field team formerly headed by Don. Mitch brings dynamic leadership to this assignment.

Burl Shuler will continue to lead the Order Management responsibility, and on an interim basis,



Burl Shuler
*Domestic & Export
Order/Product Manager*

the Product Management activity for the Grain Division. These are world wide responsibilities, and both the domestic and export order management teams will report to Burl. He brings a great breadth of experience to these activities that make him well suited for the assignment.

Please join us in wishing these business leaders and their teams success in the coming months.

New Hires & Changes

We are pleased to announce the recent positions filled at The GSI Group, Inc.

Jeff Alvey -
Manufacturing Engineer

Seth Shellabarger -
Manufacturing Engineer

Paul Newberry - Grain King
Production Manager

Andy Buschon - Powder Coat Paint
Line Production Manager

Kevin Radke -
Grain Production Manager

Troy Blackwell - Fabrication & Paint
Production Manager

Jeff Wilson -
Newton Quality Manager

Dale Hatcher -
Newton Production Manager

Linda Griffy -
Flora Quality Technician

Jeff London -
Safety and Environmental Engineer

Kevin Cochran - Grain Bin
Product Group Engineer

Phil Brown -
Production Control Coordinator

Terry Akers -
Production Control Coordinator

Kelly Millis -
2nd Shift Superintendent

Jerod Galvin -
Operations Accountant

Ann Montgomery - Vice President
International Finance, Treasury & Tax

Nathalie Duhaime -
Corporate Controller

Please welcome and support these individuals as they settle into their new positions.

Shipping & Maps

Tina Swift processes paperwork for all GSI domestic truck load freight, so if a customer has a map they would like the driver to have it should be faxed to 217-226-6451. Tina and Pat Waggoner from McCloud's Trucking sit side by side and if you don't send a Map to Tina it WILL NOT get to the Trucker.

Service Issues

These past few weeks there has been some harvesting of wheat in IL. We've found that some farmers have failed to clean out the sensor auger assembly on dryers with the new Vision controls. This gave high moisture readings and improper control of the dryer discharge moisture. Make sure to have the farmers clean their equipment before firing up this fall.

Send your comments to:

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Marketing Department
P.O. Box 20
1004 East Illinois St
Assumption, IL 62510
Ph. 217-226-4421
fax 217-226-5120
derekb@grainsystems.com

General Alerts and Notices

DMC and Farm Fans Air Transfer System Motors

We are switching to 3500-RPM motors on the 6" Air Systems. This will get us to the standards set by the blower manufactures in matching belt pulley diameter with the area of the belt that grips the pulley. This will eliminate any future issues with belts slipping in the larger horse power systems. All replacement motors on 6" systems should be 3500 RPM. We are offering a kit to make this change simple and trouble free. These new motor changes are in the June 17th pricing.

Motor Warranty Notice/Information

There has been a change made in the procedures required when credit is applied to motors that fail under warranty. You should have received the details about these changes on May 31st via E-mail or Fax. We still have the convenience of a motor tag program in most cases but now require more information regarding the nature of the failure. Please contact your Customer Service Representative to request a pad of Motor Warranty forms to be filled out when a claim is being made. We can also e-mail you the form as an .xl spreadsheet which you can print and use when needed. Contact your Customer Service Representative if you have any questions.

Red Axial Fan Blades

It has now been a very long time since we discontinued the old Red Blades. The extended warranty has expired. We will work with you and your Customer at special pricing to replace any that fail from here on out.

10" Bin Flange used with 10" Chain Loop Systems

To address alignment issues with the current 10" Bin Flange (GK1056) when used with the 10" Chain Loop Intermediate & center wells, a new 10" Bin Flange (8101318) has been created to be used with the 10" Chain Loop System. **See the attached product notification for further details.**

As we move into the harvest season we look forward to bringing you more exciting news, programs, services, and equipment that will help grow your business.

Don't forget to take advantage of the "Bin Shell" Discount Program running through July 28, 2006