



Company News

Software Upgrades

We're continuing to make the necessary changes to help improve the quality of our services and equipment. As many of you know, on April 3, 2006 we started using a new software package called Epicor Vantage. This new system provides a host of advanced capabilities over our previous accounting software. This new system will allow us to more quickly provide the real time data necessary to keep you and your customers informed. There have been some

minor bumps in the road switching to this new software but most have been corrected or are in the process of being fixed.

For those that had problems updating their BinQuote and Parts-Info databases, as of 4-12-06 the problem has been resolved and you can now update your programs. The list of open orders remains down in the portal system. We expect to have it functioning again over the next couple of weeks.

Early Order Parts & Accessories Program!

Now is the time to decide what parts you're going to need for the service season and beat the coming price increase. All GSI, Farm Fans, DMC and Grain King parts and "qualifying" accessory orders placed **May 22 to June 2, 2006** will have payment terms of net 120 days! **That's no payments until November 2006!** Qualifying accessories include: Fans, heaters, transitions, roof vents, grain spreaders, stirators, down augers, and bin unloading or

loading - auger with power head, or custom auger system with drive. Other catalog whole goods do not qualify for this program. Take inventory of your parts and accessories now and mark your calendar for **May 22 to June 2, 2006** to take advantage of this early order parts and accessories program!

**Based on July 1 shipping. All orders shipped at GSI Group's discretion.*

Please reference "PPROG" on all qualifying purchase orders.

Upcoming Events!

USA Rice Millers Association 107th Convention

June 18-21, 2006
Asheville, NC
www.usarice.com

Four State Farm Show

July 21 - 23, 2006
Pittsburg, KS

Farmfest

Aug. 1-3, 2006
Redwood County, MN
www.farmshows.com

Dakotafest

Aug. 15-17, 2006
Mitchell, SD
www.farmshows.com

Farm Progress Show

Aug. 29-31, 2006
Amana, IA
www.farmprogressshow.org

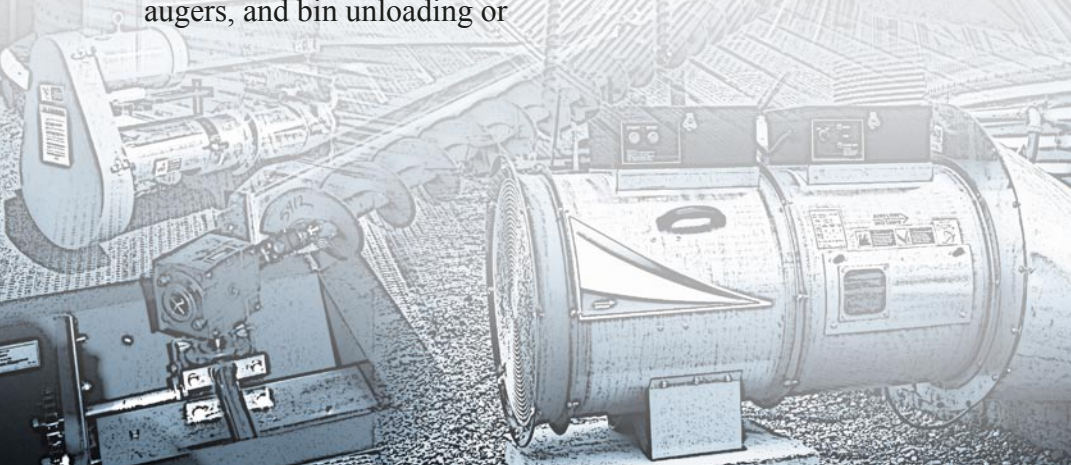
Employment Opportunities...

- **Financial Reporting Accountant**
- **Product Engineer**
- **Manufacturing Engineer**

These positions are currently available at our headquarters facility in Assumption, IL. For more information on the job qualifications and duties visit www.grainsystems.com and click the careers link.

Qualified candidates are encouraged to send their resume and salary requirements to:

The GSI Group, Inc.
Human Resources
P.O. Box 20
Assumption, IL 62510
Fax: (217) 226-6065
Email: karenf@grainsystems.com



Recent Literature & Web Updates

The following literature is now available for download from our website(s) or in printed format from our literature department:

Zimmerman Grain Dryer Brochure

GrainKing Bin Unload Equipment Brochure

GSI Group Website - Corporate Profile (History, Contacts, Plant Locations, etc.)

Hi-Resolution Photos

We've added an image download page to our website for those of you that require a high resolution photograph from time to time. At www.grainsystems.com/downloads you can find a variety of photographs to use for co-op advertising, printed literature, or just decorating the office. Photos are available in 300 dpi tif and jpeg formats. There's also a smaller 150 dpi jpeg of each photo available for PowerPoint presentations.

General Alerts and Notices

FCDL Tank Washer Changer

There have been some fit problems with the splice stiffener bolts in our FCDL tanks. To address this issue, sidewall hardware packages in the FCDL and FCHT lines shipping from April 10, 2006 forward will have S-248 washers vs. the S-845 washers. The S-248 washer will be used with the stiffener splice bolts (S-7927, 3/8" x 1" and S-7928, 3/8" x 1-1/2"). The S-248 will also be used with the base angle attachment. This change will affect only the FCDL flat bottomed tank line and the FCHT hopper tank line.

As this was a change that should generate no, or very little, confusion, we proceeded with the bill of materials changes on tanks that were shipping, in order to eliminate the field fit over issue now. Manuals should be updated soon. Thank you for your cooperation.

Bucket Elevator Pricing

The Portal is unavailable, but you can still price Farm-Com Bucket Elevators & Accessories yourself with the Farm-Com Bucket Elevator & Accessories Price Catalogs by adding the following price increases:

Add 5% to Bucket Elevators & Accessories

Add 10% to Chain Conveyors

Add 10% to ALL Drive Packages

Use Portal for Farm-Com High Flights

We know this is not convenient and are working to get the Portal back up and accurate while at the same time implementing a complete new software system which will eventually include pricing programs (Integrators) as a built in feature of the system. Meanwhile to manually quote use the following catalogs and the increases listed.

To review...

Farm-Com Bucket Elevators (5-3-04) - Good if you add 5% to Legs and Accessories and 10% to Drives.

Farm-Com Accessories (5-2-05) - Good if you add 5%.

Farm-Com EnMasse Conveyors (5-3-04) - Good if you add 10% to everything.

The following from 5-3-04 are Obsolete and should Not Be Used:

Farm-Com High Flight Conveyors (5-3-04) - Out of Date Use the Portal.

Farm-Com Accessories (5-3-04) - Out of Date

Z-flow Screener (5-3-04) - Obsolete no longer available.

PDF copies of all Price Books and if you want a copy of any of them please contact us. If you are not confident that you understand the above or need a quote on a commercial product contact one of the Material Handling Customer Service Representatives.



General Alerts and Notices continued...

DMC Grain Cleaners

As of Mid-March, The GSI Group was officially out of Grain Cleaners. We will not be manufacturing new cleaners but will continue to manufacture parts for the ones you have in the field. Low sales volumes and low margins have been the main reasons for this decision. Screen wire is the other reason for discontinuing cleaners. We are doing our best to keep screens available and will let you know if this becomes a problem. Please make a note in your sales catalog to this affect.

Standard Bin Unload Tubes & Flights

As of January 1st, 2006, 12" was added to the length of 6", 8" and 10" standard bin unload tubes and flights at no additional charge. The change allows more room between the bin wall and angle ring to better accommodate the 8" and 10" rack and pinion.

New part numbers have been created for the individual parts and the bin unload kits to indicate the longer tubes and flights. See PNOT-269 for more information.

The new part numbers are available in the GSI Bin Quote program. Be sure to update your program regularly to receive the latest changes. The old part numbers will still be available for replacement. **Please indicate on your orders if the tubes and flights are for field replacement or a new installation.**

Portable Auger 4" Dia. x 36" Stroke Hydraulic Cylinders

Effective with shipments beginning April 11, 2006, the 4" diameter x 36" stroke hydraulic cylinder used in all Grain King portable augers with hydraulic lift is being changed to remove the internal 0.062" diameter orifice located in the inlet port. In place of the internal orifice, an in-line restrictor valve is being added which provides the 0.062" diameter orifice restriction in the lower direction to control the speed of the auger as it is lowered and provides free flow in the raise direction. Providing free flow in the raise direction reduces the pressure requirement to raise the auger. (See PNOT-266 for the number changes.)

This change was made to the 10"x72' swing-away auger effective with shipments after July 15, 2005. At that time the GK7383 restrictor valve assembly was included in bolt kit GK7382 instead of in the GK7381 hydraulic cylinder box of parts.

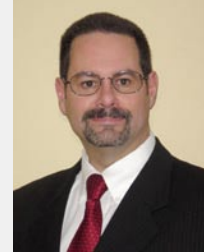
CAUTION: The restrictor valve assembly must be installed as instructed in PNOT-266 to control the speed at which the hydraulic cylinder lowers the auger. The flow direction arrow on the restrictor valve must always point toward the hydraulic cylinder.

New Hires & Changes

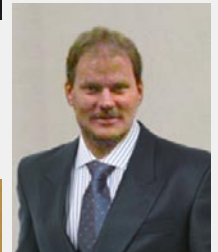
We are pleased to announce these recent additions and changes to the company...



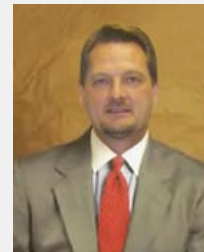
Dennis Schwieger
President of World Wide "Grains" Divisions
as of January 2006



William Watson
Vice President of World Wide Engineering
as of January 2006



John Henderson
Chief Financial Officer
as of January 2006



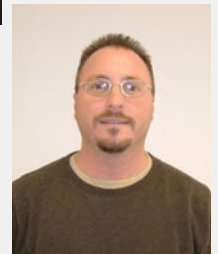
John McGeehan
Vice President of World Wide Human Resources
as of January 2006



Matt Zabik
Director of Purchasing
as of September 2005



Joanna Jones
Customer Service/Order Entry
as of September 2005



Timothy Garrett
Paris Plant Manager
as of September 2005

New Hires & Changes Cont.

There have been a couple of people leave for new opportunities recently...

Burl Shuler announced on April 13, 2006 that Gary Gregg will be leaving The GSI Group.

Gary has been given the opportunity to relocate in Kansas and be closer to family (kids and grandkids) and will be taking a position with Hutchinson/Mayrath. While Gary's input will be sadly missed, we in no way, plan to withdraw our efforts to support and continue sales, engineering, production and promotion of our fine Grain King auger products.

Gary goes with our complete blessing and best wishes for him and his family.

In addition, Ted Helmick from our Bin Engineering Group has accepted a Head Engineer position for Lester Buildings. This puts him back in his home area as well. All of us who got the opportunity to work with Ted will miss his quiet ability to get the job done no matter the difficulty. We wish him well in his future endeavors.

Send your comments to:

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Marketing Department
P.O. Box 20
1004 East Illinois St
Assumption, IL 62510
Ph. 217-226-4421
fax 217-226-5120
derekb@grainsystems.com*

Drying Corner

New Dryer Price Books

If you were listed as an Active Dryer Dealer you should have received a copy of the 2006 Dryer Price Book. It has a date of April 1, 2006 and reflects the recent changes including the taller 108 that replaces the old 108 & 110 with the same capacity as the old 110. It was decided to stick with the same model number pattern (1 meaning one stack and the 08 being the length of the basket). Just remember that the new 108 holds nearly the same amount of grain as the old 110 and it has the same fan and airflow so it will have the same capacity.

It also will show that the New Vision Controls with its integrated Capacitance Moisture Control are now standard on all dryers other than the 100 series. Printers are now optional. We don't expect to see many dryers go out with printers on the new Visions due to the new touch screen graphics. The exceptionally nice color graphs quickly give you the information you need. Add to that the ability to save the data to a USB thumb drive which can then be viewed and printed from any regular computer system, and you have a much better tool than a narrow roll black & white printer.

Centrifugal Downwind Heaters

We've done extensive testing on Centrifugal Downwind Heaters in the last few weeks. The need for this testing came from the use of centrifugal fans on high capacity in-bin dryers such as the DMC Grain Flow. It was found that some situations had created high static pressures in the plenum and being our design was built for a 4" water column it was not giving us performance above that static. Toby Hobson, manager for this product line, came up with a solution that is simple and inexpensive. It will allow you to use a downwind heater in pressures up to 7.5" – 8" static without losing performance and maintaining the efficiency that we achieved at low static pressures. The CO (Carbon Monoxide) output was well below the national guidelines. We also were able to operate the unit from no measurable gas pressure on the gauge to 15 PSI. Even in the lowest pressure ranges the burner was able to light every time. Toby will be presenting this design change that could widen your sales field in centrifugal heaters at this year's service schools.

*As we move into the planting season we look forward to bringing you more exciting news, programs, services, and equipment that will help grow your business. Don't forget to review your parts and accessory needs and take advantage of our Early Order Parts & Accessories Program running
May 22 to June 2, 2006!*