



Headlines...

Welcome to the first installment of the GSI Group newsletter for domestic "grains group" divisions. With this newsletter we hope to keep everyone informed

of changes within the company. We welcome your suggestions or comments and hope this newsletter will be of benefit to you in the future.

Company News

What's Happening?

Since the purchase of The GSI Group by Charlesbank Capital Partners in April, it's been business as usual, but that's not to say some changes aren't in the works. Companies need to be on the constant lookout for tools and techniques that will help them create and maintain a competitive edge. Workshops are currently underway which all GSI Group employees will eventually find themselves involved in. These workshops provide a variety of performance enhancing ideas and techniques from management to manufacturing. Some renovations and reorganizations, including cleaning and repainting of facilities and equipment, are also taking place to improve the efficiency of workstations and overall plant conditions. These changes will help The GSI Group stay competitive in the marketplace and should result in higher quality products and service in the years to come.

New Quality Assurance Structure Announced

For some time now we have been looking at ways to improve the overall functionality of the Quality Assurance side of our business. This is critical as we

strive to grow and expand our company. As a result of this, we are announcing a new organizational structure to address these concerns tentatively scheduled to begin November 1, 2005. This new organizational structure will allow our company to properly focus on all of the critical aspects of Quality Assurance as it pertains to our manufacturing operations, development of our supplier base, and overall customer satisfaction.

18 Gauge FL-7093-14 floor support discontinued.

We have excess inventory of the 18 gage FL-7093-14 (for 15" floors) due to zero sales and clearly no marketplace interest. After consultation with sales, it was determined the logical course is to discontinue this option. Existing inventory will be relabeled as FL-379-193 (20 gage 15" grandstands) and sold and installed as 20 gage grandstands. The 18 gage stamp will still remain in the stand, however there is little we can do about that, and it should not be a significant issue. Your 18 gage grandstand option for 12" and 17 "supports will remain at this point. 20 gage 15" supports will continue to be available.

Upcoming Events!

Farm Progress Show

Aug 31 - Sept 1, 2005

Decatur, IL

www.farmprogressshow.com

Ohio State Farm Science

Sept. 20 - 22, 2005

Molly Caren Ag Center

London, OH

<http://fsr.osu.edu>

Sunbelt EXPO

Oct 18 - 20, 2005

Moultrie, GA

www.sunbeltexpo.com

Employment Opportunities...

Plant Manager - Paris, IL

***Human Resources
Administrator - Paris, IL***

***Manufacturing Engineer
Assumption, IL***

For more information on the job qualifications and duties visit www.grainsystems.com and click the careers link.

Qualified candidates are encouraged to send their resume and salary requirements to:

The GSI Group, Inc.

Human Resources

P.O. Box 20

Assumption, IL 62510

Fax: (217) 226-6065

Email: karenf@grainsystems.com

Recent Literature & Web Updates

GSI Farm Bin Literature

(Page 5) *Roof rings are standard on most GSI on-farm storage bin roofs with 18' - 48' diameter tanks featuring two roof rings.*

Updated DMC & FFI Air Transfer price page pdfs.

These pages have no price changes but the section was updated with more drawings and photos.

If you haven't visited our website(s) lately, here is a list of recent GSI price catalog updates available for download...

- *Eave & Peak height corrections on page 1-6.*
- *Price corrections page 6-17.*
- *Floor support requirement changes on page 3-11 and 3-13.*
- *Control for Rack & Pinion pricing added to pages 7-51, 7-56, 7-61 and 7-66.*

Website price download pages will be moving soon!

If you haven't signed up yet for our internet "portal" system, you will need to do so soon to access our price download pages. All downloadable pricing will be moved there for added security within the next couple weeks. For "portal" access contact your District Manager or Regional President.

Show Business

Making Progress

As you may, or may not have heard, we are returning to the Farm Progress Show this year which is shaping up to be one of the largest exhibits The GSI Group has ever had at any one show. Spread across a 140' x 80' area will be a variety of large equipment displays including a 36' diameter grain bin with a partial Top Dry system constructed inside, a 3414 GSI Stack Dryer, a F-1260 Farm Fans Tower Dryer, a fully operational Chain Loop system, a 60' tall 24" bucket elevator with a 10" 6-hole



GSI's 2005 Farm Progress show site construction as of 8-10-05.

distributor and a whole lot more! If you're in the area, stop by and visit us at booth #'s 957-959 and 858-860, in Decatur, IL (Aug. 30 - Sept. 1, 2005).

Drying Corner

Portable Dryer Moisture Sensing Auger Belt Issue:

Many have received a Portable Dryer this year that when they **install the sensing auger they find that the belt, which does not have a tensioning device, is too loose to operate correctly.** For an unknown period of time, the sensing auger was assembled with the drive end bushing 180 degrees out of position. The shaft is slightly closer to one of the holes in the bushing flange than the other. To tighten the belt to the proper tension the only thing required is to **unbolt reverse the bushing and flange.** There is less than 1/10 of a horsepower consumed by the sensing auger so a tensioning device is really not necessary as the belt should not stretch unless the auger locks up and the belt is damaged. At that point, the belt should be replaced anyway.

"Z" for Zimmerman

A new decal is currently in the works for placement on Zimmerman tower dryers. The two panels currently at the top of the dryer will be reconfigured to a single panel to accommodate the decal. The new decal will be a large "Z" for clear recognition of the manufacturer from a distance. Expect to see the change happen over the next couple of months.



The two panels at the top of the Zimmerman dryers will be combined into a single panel to accommodate the new decal.



Other Info...

Computer Worm Alert - Windows 2000 & XP only

There is a new Worm out slithering about that could cause you serious problems. It is imperative if you have not done a Critical Update of your Windows 2000 or Windows XP installation to do so now. Go to the Windows Update Site and follow the instructions there to do the update. You can see the details here in the Microsoft Security Bulletin MS05-039: <http://www.microsoft.com/technet/security/Bulletin/MS05-039.mspx>

You can find a great deal of information about how to prevent Worms, Viruses etc. here: Aumha.org Parasites, Viruses and Other Security Issues <http://www.aumha.org/secure>.

Here is a good page on preventing the same from Microsoft: Microsoft Security at Home: Viruses & Worms <http://www.microsoft.com/athome/security/viruses/default.mspx>

Inhabitable Grain Bins?

Here's an article Mark Avery from Grain Journal came across that he thought we might enjoy. **GSI does not warrant or accept responsibility for damages resulting from the alteration of its grain bins for anything other than it's intended use, to store grain.**

On the inside, it's a rustic yet stylish tea room, complete with vintage gas stove, stairs of rough-sawn fir, softly curving walls, and a bathroom with ac-



cent lighting. On the outside, it's all grain bin, a hulking mass of glistening steel much like you would find on many farms.

So is this just a quirky experiment in farm architecture or the next wrinkle in environmentally friendly housing?

For some designers, grain-bin conversion may be the next wave in adaptive architecture, with promised applications ranging from homes to guest retreats to refugee shelters.

While the idea isn't all that new, a handful of proponents are pitching the structures as low-maintenance, easy-to-build, recyclable dwellings that can stand up to Mother Nature.

You can read the full article at: <http://www.csmonitor.com/2005/0817/p16s01-lihc.html>

Another Good Source For Info...

If you haven't been checking our website(s) regularly, you could be missing out on the latest product releases and company news. Our website(s) contain a wealth of information including previews of upcoming products and literature, manuals, pricing, ad slicks, and more! All GSI Group websites can be accessed through www.grainsystems.com

Coop Advertising

The GSI Group co-op advertising program is a smart way to save some dollars if you haven't been utilizing it. The GSI Group will credit your account up to 50% of your costs for advertising if you meet certain qualifications, conditions and restrictions. For more information contact Vicky Baker at 217-226-5923. Vicky is also your mail-to contact for those wondering who they need to send their co-op tear sheets and billing copies to for credit.

Send your comments to:

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